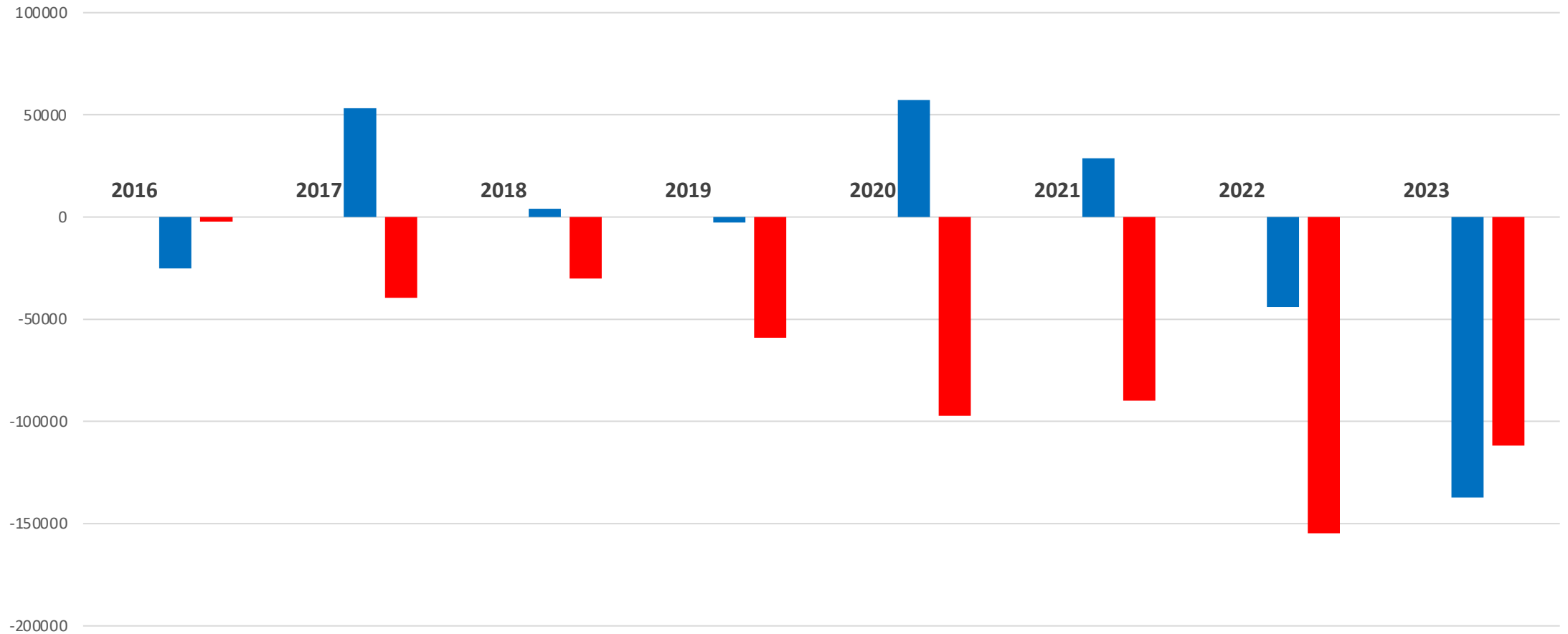


# EATA Finances

## Report to council 2024



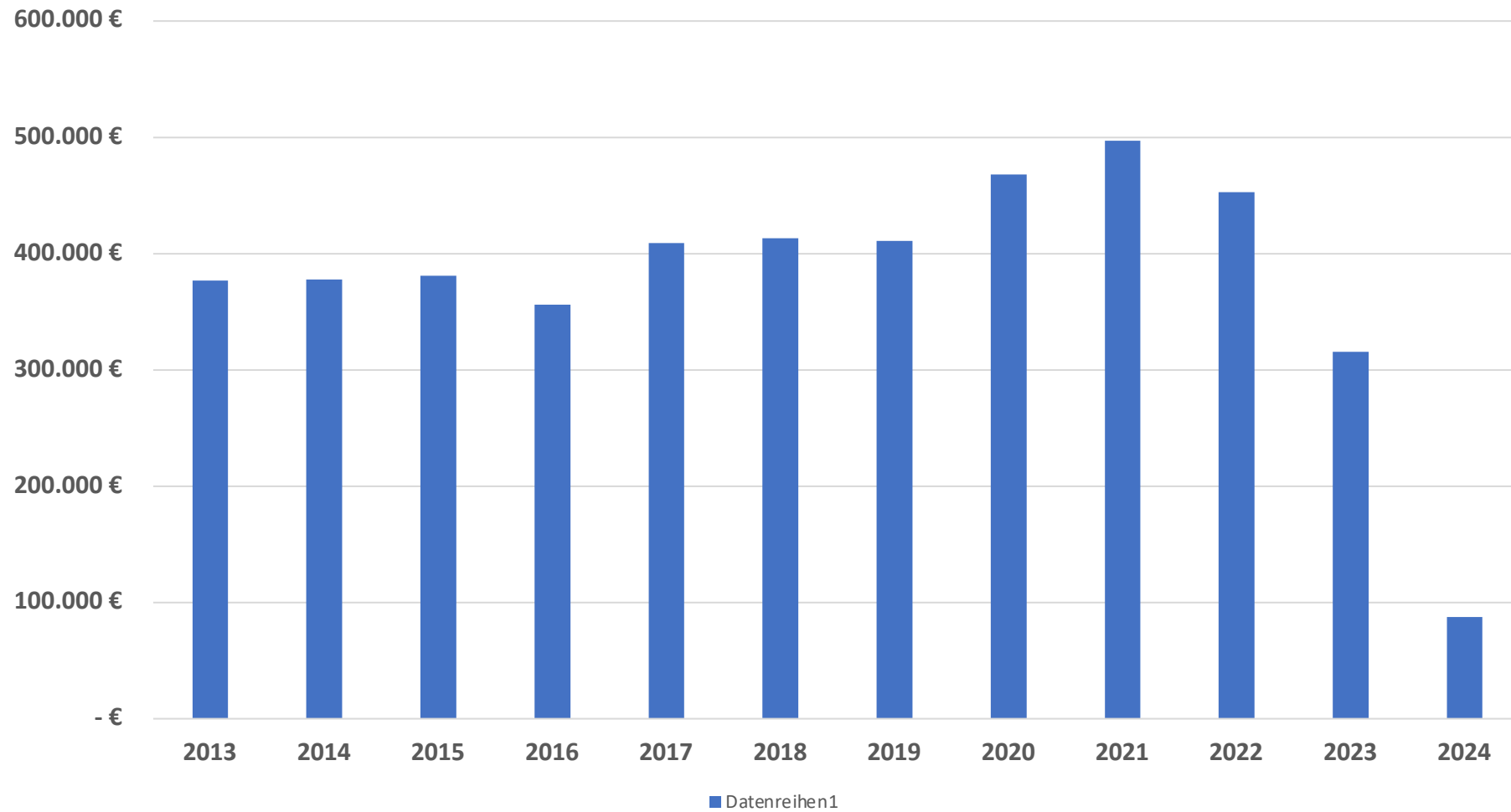
# Results in the last years: plan=read, real=blue



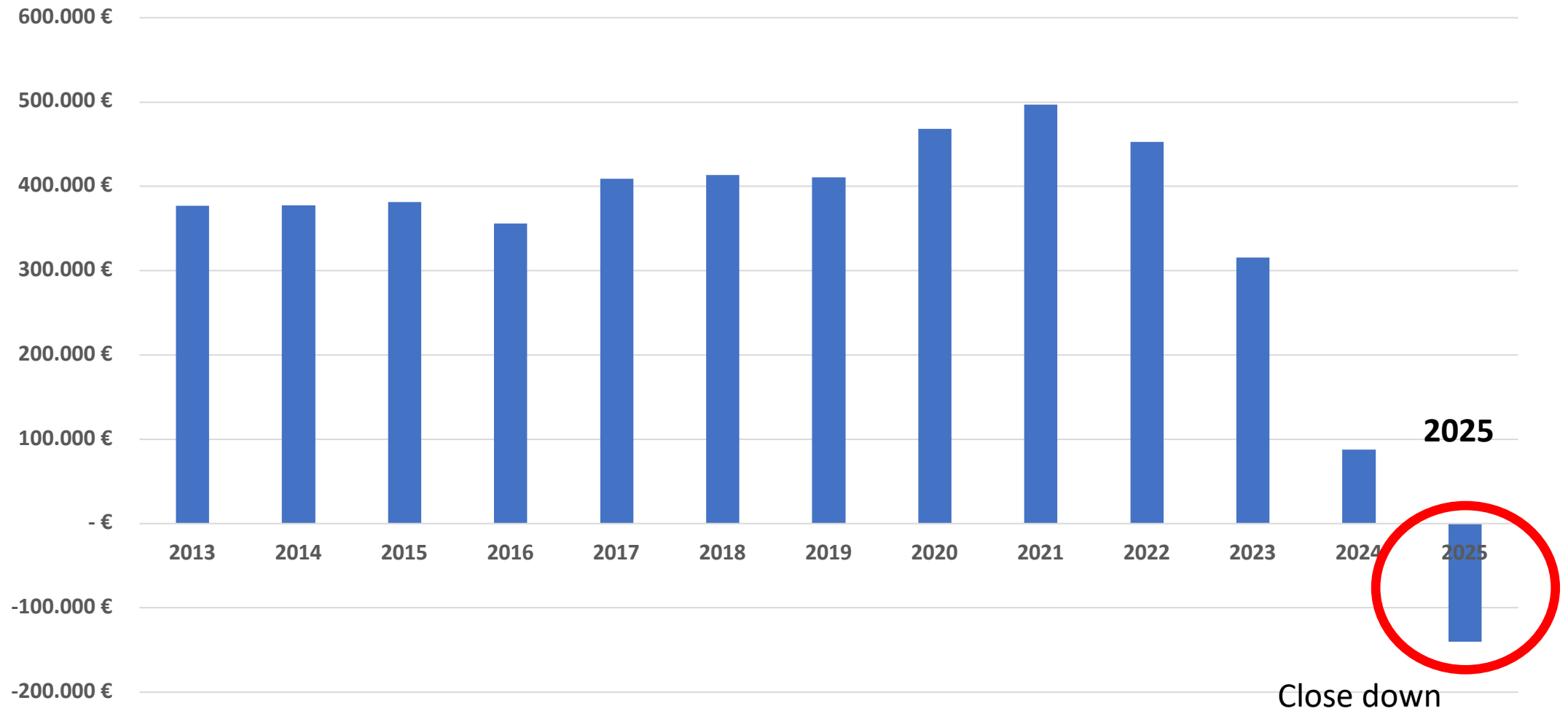
# Current situation

<b>Asset 31.12.2022</b>	<b>452.893,53 €</b>
<b>Result 2023</b>	<b>- 143.794,77 €</b>
<b>Asset 31.12.2023</b>	<b>309.098,76 €</b>
<b>Plan Budget result 2024</b>	<b>- 202.300,00 €</b>
<b>expected Asset 31.12.2024</b>	<b>109.298,76 €</b>

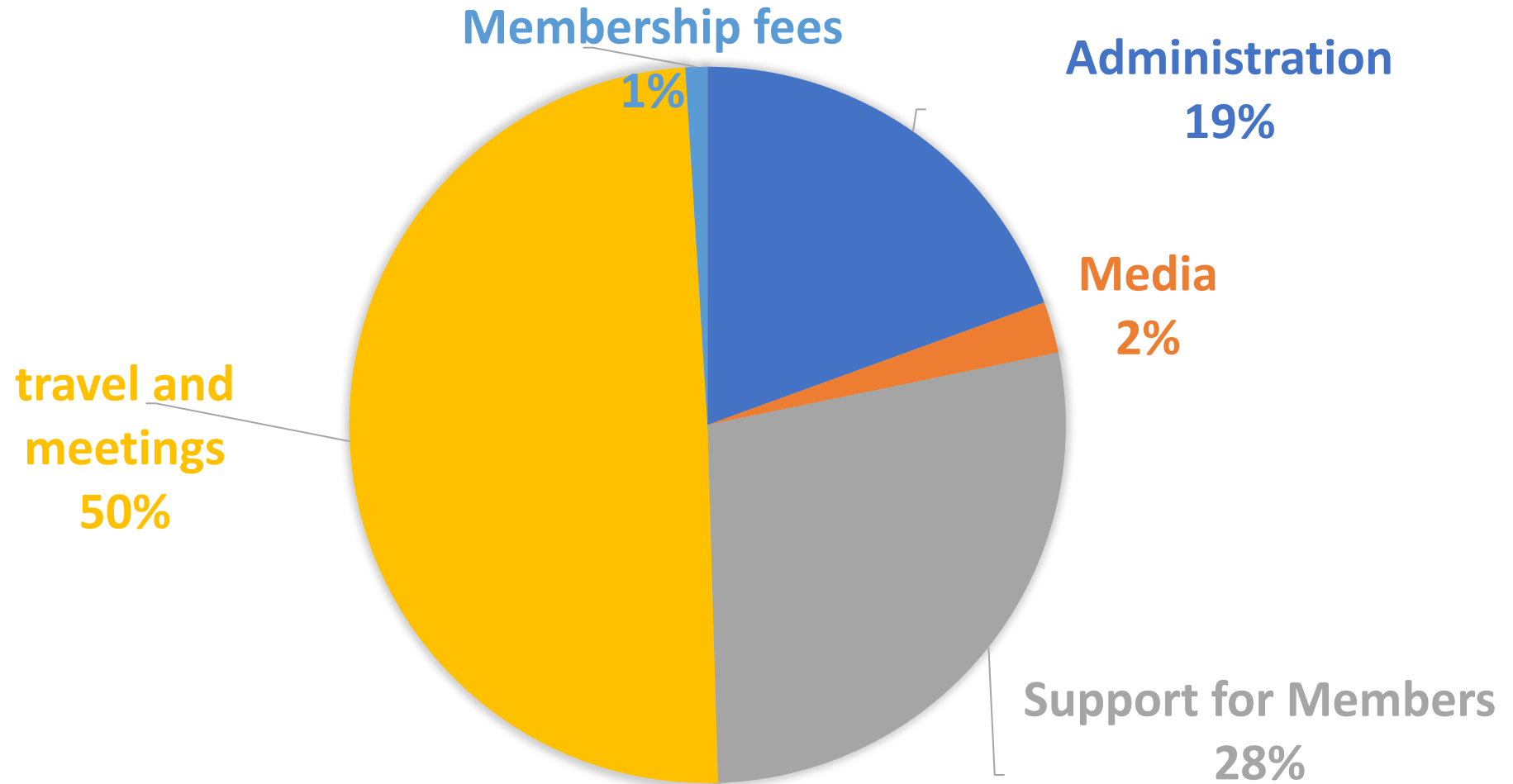
# Reserves



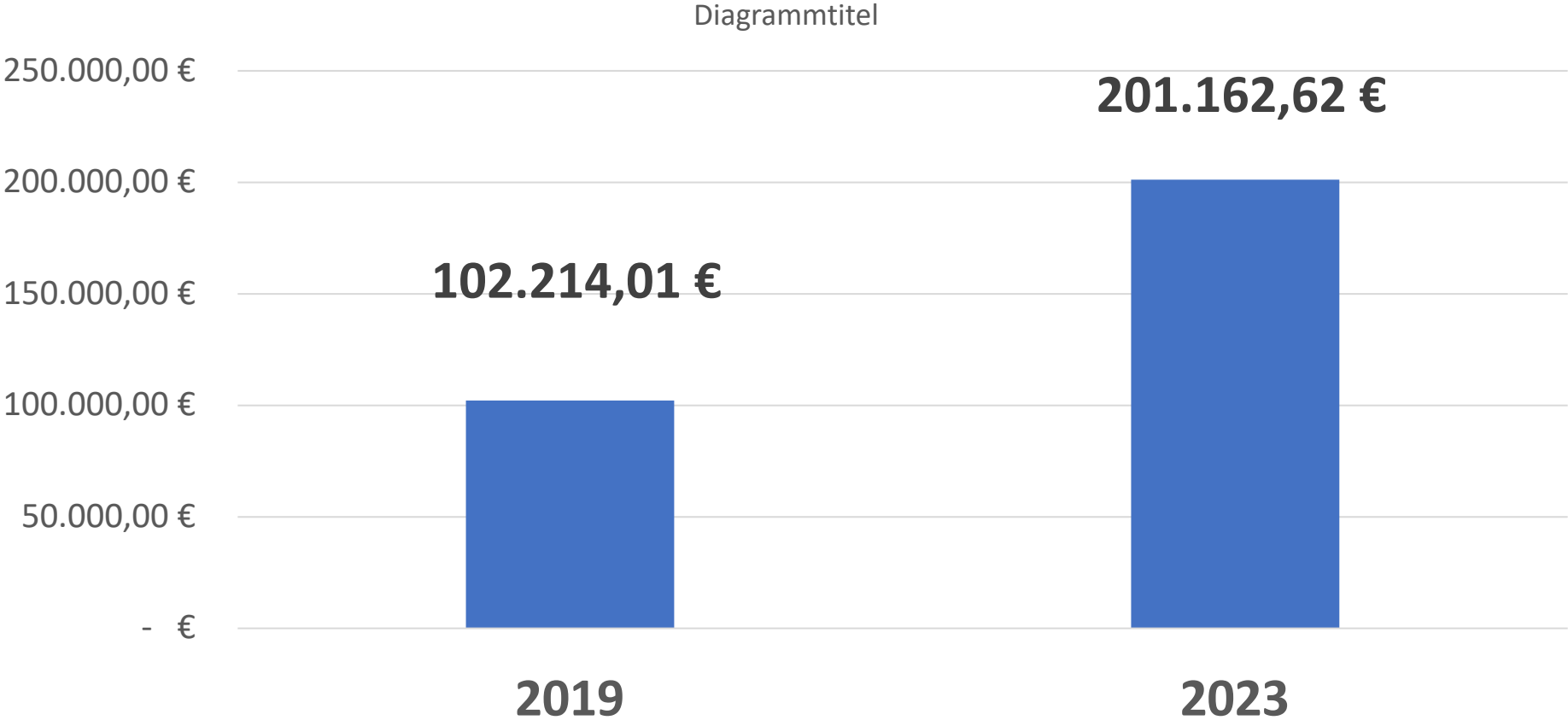
# If we proceed



# Our Cost Structure 2023



# Travel costs



# Safety net

What do we want as a safety net for EATA?

100.000,00 € : minimum

150.000,00 € : comfortable zone

We have reserves for our administration and minimal options to continue the work. This is the safety net.



What did we do since  
March 2024

# Action points

- Clarify the budgets with the chairs of committees in advance before the council.
- Reduce travel costs: see the new travel regulations on the homepage
- The chairs and persons in charge get the statement of their costcentre in July and then every 2 month.
- All expenses must be signed off by the person in charge.
- Initiate a timeslot at the council for ideas about reducing costs.

# What do we need to be balanced

- We reduce cost
  - Please check every expenses if they can be reduced
  - Every committee should feel responsible for the reducing of costs
  - Every costcenter reduce expenses
- We try to rise the income
  - Rise memebership fees 10%
  - Rise fees for contracts, exams and TEW 20%



# Financial Report 2023

# Overview Results 2023

	Real 2023	Budget 2023
Income	<b>267.768,08 €</b>	246.500,00 €
Expenses	<b>411.562,85 €</b>	358.420,00 €
Result	<b>- 143.794,77 €</b>	- 111.920,00€

# Income 2023

<b>Income</b>	<b>REAL 2023</b>	<b>Budget 2023</b>
Membership fees	<b>184.352,08 €</b>	180.000,00 €
Contract & TEW... Fees	<b>25.783,13 €</b>	27.000,00 €
Exam fees	<b>38.364,04 €</b>	38.000,00 €
Advertisement	<b>495,45€</b>	1.500,00€
Fund	<b>8.527,13 €</b>	0,00 €
Donations	<b>10.246,25 €</b>	0,00 €
<b>SUM Income</b>	<b>267.768,08€</b>	246.500,00 €

<b>Expenses</b>	<b>REAL 2023</b>	<b>Budget 2023</b>
Council	<b>56.965,89 €</b>	40.000,00 €
EC Executive Committee	<b>55.218,51 €</b>	33.100,00 €
Ethics	<b>2.138,48€</b>	5.500,00 €
PTSC Professional Training Standard C.	<b>41.524,36 €</b>	52.800,00 €
COC Commission of Certification	<b>74.295,43 €</b>	56.000,00 €
CC Communication C.	<b>36.049,63 €</b>	32.000,00 €
ECC European Connection C.	<b>24.601,79 €</b>	27.520,00 €
TDRC Theory, Development, Research	<b>46.260,20 €</b>	31.000,00 €
Administration	<b>50.719,03 €</b>	50.000,00 €
Others	<b>9.128,80 €</b>	10.500,00 €
Webinars	<b>7.211,49 €</b>	5.000,00 €
TAJ	<b>5.000,00 €</b>	5.000,00 €
Projects N.N.	<b>2.449,24 €</b>	10.000,00 €
<b>Sum expenses</b>	<b>411.562,85 €</b>	<b>358.420,00 €</b>

# Overview Results 2023

	Real 2023	Budget 2023
Income	<b>267.768,08 €</b>	246.500,00 €
Expenses	<b>411.562,85 €</b>	358.420,00 €
Result	<b>- 143.794,77 €</b>	- 111.920,00€



# Reserves of EATA

01.01.2023	<b>452.893,53 €</b>
Result 2023	<b>-143.7904,77 €</b>
<b>31.12.2023</b>	<b>309.098,76 €</b>

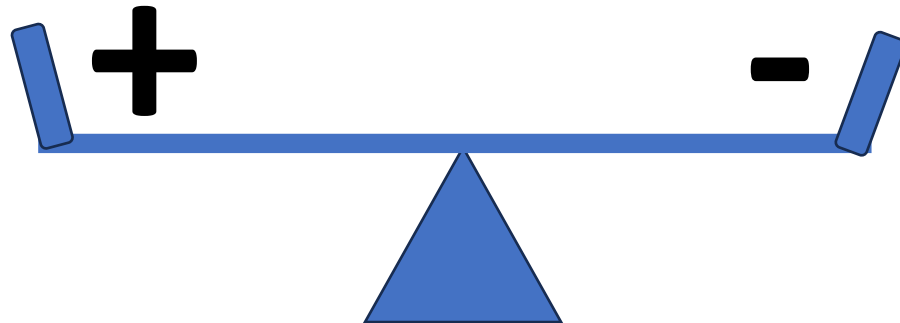


# Reserves of EATA

31.12.2022	452.893,53 €
Result 2023	-143.7904,77 €
31.12.2023	309.098,76 €
Planned resul 20214	- 199.800,00 €
<b>Planned reserves 31.12.2024</b>	<b>109.298,76 €</b>

# 2025: Balanced Budget

Income = expenses,  
so no reserves are touched



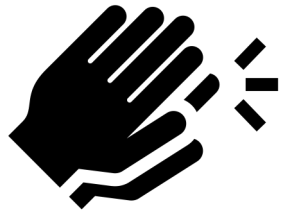


# Budget2025

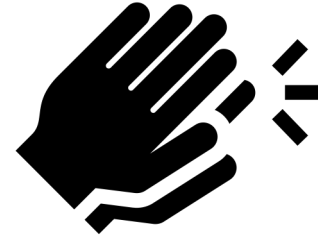
# Presumptions for Budget 2025

- Membership Fees are rised for about 10%
- Fees for contracts, exams, Workshops (TEW) are rised for about 20%

# Membership Fees



**Constant  
since 2007**



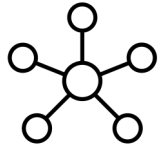
# The achievements of EATA



Social Media



Cooperation



Management

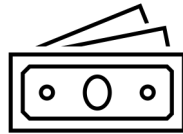


Webinars

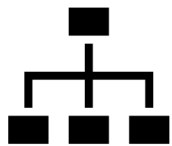
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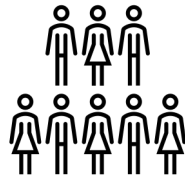
Much more



Funds



Administration



Council



Podcasts



Task Forces



Workshops



Ethics



Theory, Research



Quality management



Internet

Increase of Membership Fees

About 10%

This means for the Income:

2023: 184.352 Euro

2025: 202.000 Euro



# Contract fees CTA

Numbeo	1.1.24	+20%	<b>proposal council</b>
1 & 2	17,00 €	20,40 €	<b>20,00 €</b>
3 & 4	34,00 €	40,80 €	<b>40,00 €</b>

# Contract fees TSTA

Numbeo	1.1.24	+20%	<b>proposal council</b>
1 & 2	24,00 €	28,80 €	<b>30,00 €</b>
3 & 4	47,00 €	56,40 €	<b>60,00 €</b>

# Exam fees CTA

Numbeo	1.1.24	+20%	<b>proposal council</b>
1	100,00 €	120,00 €	<b>120,00 €</b>
2	180,00 €	216,00 €	<b>220,00 €</b>
3	240,00 €	288,00 €	<b>290,00 €</b>
4	300,00 €	360,00 €	<b>360,00 €</b>

# Exam fees TSTA

Numbeo	1.1.24	+20%	<b>proposal council</b>
1	140,00 €	168,00 €	<b>170,00 €</b>
2	220,00 €	264,00 €	<b>270,00 €</b>
3	300,00 €	360,00 €	<b>360,00 €</b>
4	370,00 €	444,00 €	<b>450,00 €</b>

# Workshop fees TEW

Numbeo	1.1.24	+20%	<b>proposal council</b>
1	160,00 €	193,00 €	<b>200,00 €</b>
2	280,00 €	336,00 €	<b>340,00 €</b>
3	380,00 €	456,00 €	<b>460,00 €</b>
4	465,00 €	558,00 €	<b>560,00 €</b>



# Budget2025 with the increases

# Budget 2025 Overview

06.07.2025

	<b>Budget 2025</b>
<b>Income</b>	<b>267.144,00 €</b>
<b>Expenses</b>	<b>308.350,00 €</b>
<b>Result</b>	<b>- 41.206,00 €</b>

<b>Income</b>	<b>Budget 2025</b>
<b>Membership fees</b>	202.000,00 €
<b>PTSC fees</b>	29.700,00 €
<b>COC fees</b>	33.444,00 €
<b>Advertisement</b>	1.000,00 €
<b>Donation</b>	1.000 €
<b>SUM Income</b>	<b>228.000,00 €</b>



<b>Expenses</b>	<b>Budget 2025</b>
<b>Council</b>	30.000,00 €
<b>Executive Committee</b>	22.200,00 €
<b>Ethics</b>	4.000,00 €
<b>PTSC</b>	40.250,00 €
<b>COC</b>	77.300,00 €
<b>CC (Communication Committee)</b>	24.700,00 €
<b>ECC (European Connection Committee)</b>	22.100,00 €

<b>Expenses</b>	<b>Budget 2025</b>
<b>TDRC</b>	22.000,00 €
<b>Administration</b>	49.700,00 €
<b>Others</b>	7.500,00 €
<b>Conferen. / Webinars</b>	3.600,00 €
<b>TAJ</b>	5.000,00 €
<b>projects N.N.</b>	0,00 €
<b>Sum expenses</b>	<b>308.350,00 €</b>

# Reserves expected 2025

Reserves 31.12.2022		<b>452.893,53 €</b>
Result 2023		<b>309.098,76 €</b>
Budget result 2024	-	<b>202.300,00 €</b>
Budget result 2025	-	<b>41.206,00 €</b>
<b>expected Asset 31.12.2025</b>		<b>68.092,76 €</b>

Development expenses EATA

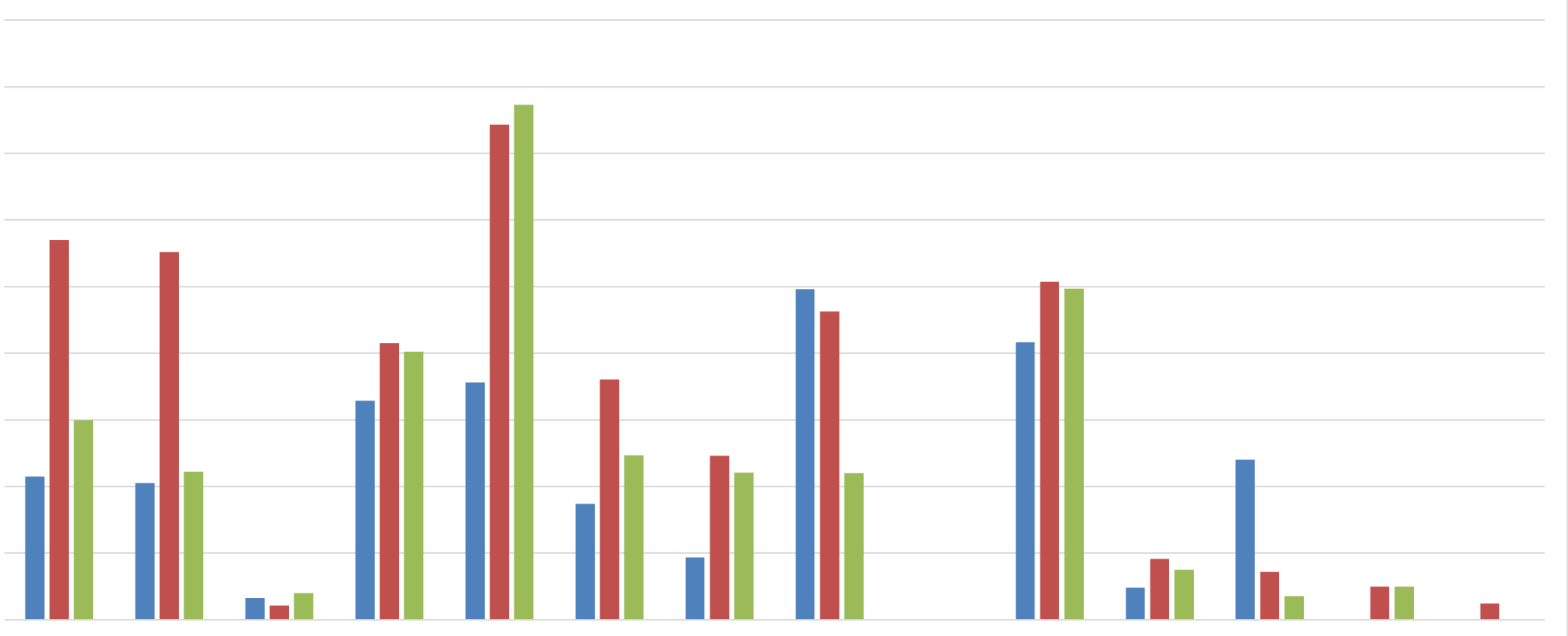
€90.000,00  
 €80.000,00  
 €70.000,00  
 €60.000,00  
 €50.000,00  
 €40.000,00  
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Council  
 EC  
 Ethics  
 PTSC  
 COC  
 CC  
 ECC  
 TDRC  
 Taskforces  
 Administration  
 Others  
 Webinars  
 TAJ  
 projects N.N.

Real 2019

REAL 2023

Budget 2025



This means:  
we need some more reductions of  
costs  
for the year 2025  
for the long run

Please take this into account  
when you meet with your  
committees.